

The Economy, Changing Construction Processes, and Virtual Marketing Tools

[Article was originally posted on www.constructconnect.com]

By Doug Bevill,

Over the past three decades, construction processes have shifted away from the traditional to more collaborative and efficient workflows. As a result, building product manufacturers have had to change the way they market their wares.

Let's take a closer look at the market and economic drivers behind this shifting reality.

Changing Economic Environment

Before the financial crisis of 2008, traditional construction processes like Design-Bid-Build were still dominant. But they were slowly giving way to more collaborative workflows. Much of this had to do with risk and the apprehension to share it.

With the banking crisis of 2008, construction slowed down dramatically. This made the competition for projects in the architecture, engineering, construction, and operation (AECO) space more intense as the industry saw declines of more than 50% in nonresidential construction in 2009, 2010, and 2011.

Steep declines in new construction gave way to a substantial increase in the renovation and retrofit (R&R) of existing buildings, with new construction at 82% of starts value in 2005, declining to as little as 57% in 2012. R&R inversely increased from 18% of starts value in 2005 to 43% in 2012.

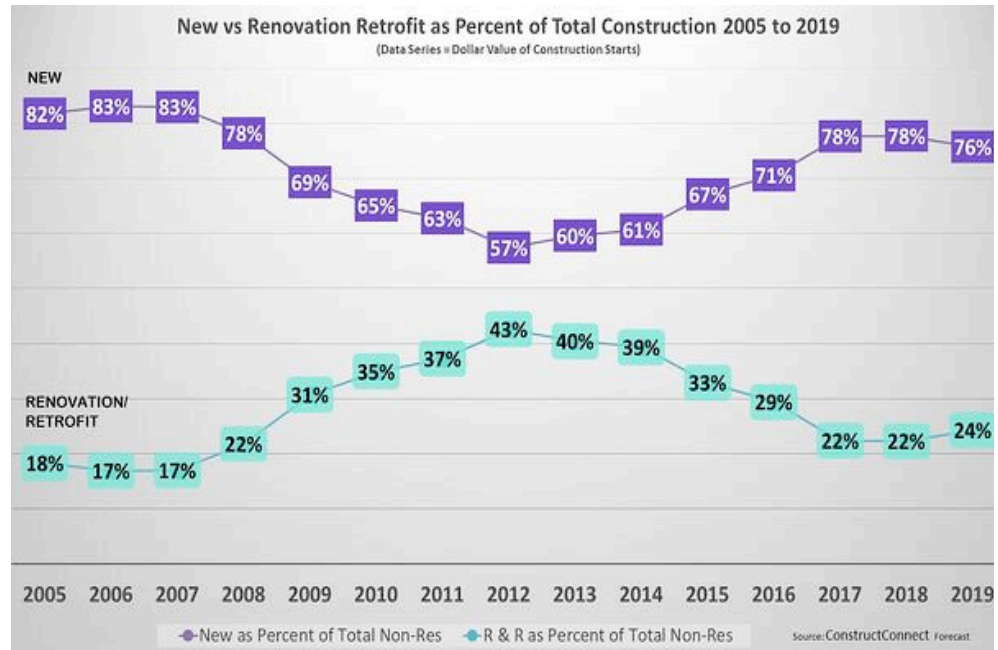
As a result, this loss in construction value had a negative impact on construction employment. But no profession was more decimated than the architectural community. With the demand for new square footage so constricted, architectural unemployment soared to over 30% nationally and as high 50% in cities like Chicago.

Necessity is the Mother of Invention

With the smaller, but still real demand for new buildings and the increased appetite for additions and renovations, construction companies that operated singularly as general contractors took advantage of the newly available architectural talent and became either formally, or informally design-build firms.

These companies quickly morphed into a virtual one-stop shop for owners, with in-house design and engineering services and even self-performing many trades.

So, what had been a slower adaptation toward more efficient construction processes like Design-



Build (the design-build team works under a single contract with the project owner to provide design and construction services), Integrated Project Delivery (agreed shared risk between the owner, primary designer, and primary builder), and Construction Manager (CM) at Risk (the construction manager receives a guaranteed maximum price) quickly became more in vogue. Still quite prevalent for certain types of construction, Design-Bid-Build, was and still is being replaced by these newer, more collaborative, cost-effective, speedier, and less siloed project workflows.

The commonality between all three of these collaborative processes, outside of Design-Bid-Build, is more contractor involvement in building design and product selection. This makes the need for multichannel marketing and sales execution on the part of building product manufacturers more critical.

These processes bring with them things like Guaranteed Maximum Prices (GPM) to the contractor and/or construction managers having to put more price pressure on the manufacturer's supply chain. This falls to subcontractors and distributors to deliver the lowest-priced products that meet the specifications (Value Engineering).

More Pressure for Defendable, Nonproprietary Specifications

As I have written in the past, any specification is better than no specification, because the general contractor will ask for bids on products that are listed in the specifications from your customers. With the more efficient, contractor-driven project workflows, it has become critical to have a specification that can be defended by the architect, engineer, or specification writer to avoid becoming value engineered out the project.

It is always preferred to be Basis of Design (BOD), but not identified as a "No Substitution" specification. Architects do not like "No Substitution" and will name your competitors, (perhaps much lower-priced) as approved equals without your input, which could put you in an impossible situation on bid day.

Today your marketing toolkit should include:

- Basis of Design Specifications – include two or three of your competitors that you want as equals.
- Created BIM Models – if your architectural and contractor customers are using brand specific models.
- Lunch and Learns – virtual events that let the specifiers know where they can find your specifications.
- MasterSpec, Product MasterSpec, or similar third-party providers – these can publish content on your website to include BIM



California Sub-Bid Request Ads



Seeks subcontractor bids for the following project:
SEED LA Public Charter Boarding School Trades Package
 Owner: County of Los Angeles/SEED LA Facilities, LLC
Bid Date: October 9, 2020 at 3:00 PM

Bernards is requesting bids from qualified bidders on a project for the County of Los Angeles, SEED LA Public Charter Boarding School in Los Angeles California, comprised of residential apartments, dormitories, and school program spaces. The school components include classrooms, dining hall, commercial kitchen, gymnasium, multi-purpose hall, faculty spaces, administration offices, support spaces, etc. Site improvements include utility work, hardscape improvements, landscaping, etc. The site address is 8400 S. Vermont Ave., Los Angeles, CA 90044. You are hereby invited to submit a bid for **ALL TRADES**. Community Business Enterprises (CBE), which includes WBE, MBE, DBE, DVBE, SBE, LSBE, are strongly encouraged to submit bids, and non-CBE contractors are encouraged to joint venture with CBE firms.

Please note that the work on this project requires prevailing wages and compliance with the Los Angeles County Metropolitan Transit Authority PLA and the County of Los Angeles Local and Targeted Worker Program. The goal for this project is 40%.

Plans & Specifications: Plans and specifications are available now. You may view or purchase plans through BidMail at www.Bidmail.com. You can also request to view plans for free and/or a bid invitation by emailing bid@bernards.com.

A virtual online Zoom Pre-Bid Information Meeting Event is scheduled for Wednesday, September 9, 2020, from 9am - 10:30am. We strongly encourage you to attend this informational meeting to learn more about subcontract opportunities and bid criteria, if your firm is interested in bidding. Please contact Elizabeth New via email at Elizabeth.New@pdaconsultinggroup.com to access the meeting link.

Bernards is an Equal Opportunity Employer, committed to; and encourages the participation of WBE, MBE, DBE, DVBE, SBE, LSBE firms and requires submittal of their certification form from the authorizing agency with the bid. Participation in Bernards' Prequalification process improves our ability to collaborate with Subcontractors while providing them with the benefit of inclusion in potential select project lists. Please contact prequal@bernards.com for Prequalification documents

If you have any questions about this project, please contact us at:

Bernards
 555 First Street • San Fernando, CA 91340
 (818) 898-1521 • (818) 898-4909 Fax
bid@bernards.com
 Contacts: Iris Shao, Eileen Roe

W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).

City of San Diego
 Morena Conveyance North
 Bid No. K21-1848-DBB-3
Bid Date: October 6, 2020 @ 2:00 PM

Engineer's Estimate: \$ 99 Million
 Outreach: DBE/ MBE/WBE
 Senior Estimator: Mark Setzer

Phone: (562) 928-6111 | Email: msetzer@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Electrical, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals & Loop Detectors, Slurry Seal (Type 1,2,3), Minor Concrete, Tunneling, Pre-Construction Video, Landscaping, Street Sweeping, Sawcutting, Potholing, Striping, Welding, Install 30" & 48" WSP, Install Plug Valves, Install Air Vacs and Blow-Offs, Furnish Steel Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC & Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Scheduling, Survey, Dewatering, Contaminated Soils (Monitoring, Hauling & Disposal), Geotechnical Instrumentation & Monitoring, Traffic Control Plans, Munitions Survey & UXO Identification, Training & Reporting, Equipment Rental, Shoring Equipment

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link <https://www.dropbox.com/sh/ynefq3bj4enkxgx/AAAOVkmDXIE3fxiB7R4PHCt0a?dl=0>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

CAHILL CONTRACTORS LLC
 requests bids from Certified SBE Subcontractors
 and Suppliers for the following
SELECT DESIGN-BUILD TRADES ONLY:

Exterior Building Maintenance / Elevators
 (Design-Assist) / Fire Sprinkler / Plumbing /
 HVAC / Electrical

4TH & FOLSOM - EARLY TRADES
4th & Folsom Street, San Francisco CA

This is a CMD project with construction
 workforce and prevailing wage requirements.

BID DATE: 9/18/20 @ 2 PM

BID DOCUMENTS: Please contact Colby for
 access to documents on BuildingConnected.

CONTACT: Colby Smith at
estimating@cahill-sf.com, (415) 677-0611.

CAHILL CONTRACTORS LLC
 requests bids from Certified SBE Subcontractors
 and Suppliers for ALL trades EXCEPT:

Exterior Building Maintenance / Solar /
 Demolition / Earthwork / Shoring /
 Deep Foundations / HVAC / Electrical /
 Plumbing / Fire Sprinkler

**BALBOA PARK UPPER YARD -
 REMAINING TRADES**

2340 San Jose Avenue, San Francisco CA

This is an SFCMD project with construction
 workforce and prevailing wage requirements.

BID DATE: 9/17/20 @ 2 PM

Voluntary Virtual Pre-Bid Meeting: 9/2/20 @ 10AM

BID DOCUMENTS: Please contact Colby for
 access to documents on BuildingConnected.

CONTACT: Colby Smith at
estimating@cahill-sf.com, (415) 677-0611.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
 VENTURA, CA 93003
 Phone: (805) 642-0121 • Fax: (805) 650-9015
 Contact: Arnold Tostado
 Email: atostado@taftelectric.com

Invites sub-bids from qualified
 DBE
 businesses for the following project:

**HSIP Downtown Perimeter
 Lighting Project**

Bid No. 3870

Location: City of Santa Barbara

BID DATE: 09/17/2020

**Scope of work/Trades:
 Concrete, A/C Paving, Signing & Striping,
 Traffic Control & Plans**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/ insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



California Sub-Bid Request Ads



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV

5055 Wilshire Blvd, Suite 700, Los Angeles, CA
requests sub-bid quotes from all interested firms,
including certified DBE's for

**Terrazzo in Metro Subway Stations
on the Westside Subway Extension Section 1 project.**
Owner: LACMTA (Metro).

Contract No. C1045 RFP No. 117WS

Bid Date: September 18, 2020 at 2:00pm

Plans & Specs can be viewed at our office Monday - Friday
7am to 4pm (call for appointment) or downloaded free at:
<https://skanskausa.sharefile.com/ii/c76b70456044b758>

Online Prebid September 3, 2020 at 10am.

Meeting is not mandatory, register before September 3,
2020 at: <https://skanska.webex.com/skanska/onstage/g.php?MTID=e5de4ad43c8e92f814016b3379e8241f8>

Should you have any questions or desire to quote on this project,
please contact Connie Brown, DBE Compliance Administrator
at 213-694-3522 or connie.i.brown@skanska.com. Assistance
in bonding, insurance, lines of credit or obtaining equip-
ment, supplies and materials is available upon request.
This advertisement is in response to Metro's DBE pro-
gram. Skanska-Traylor-Shea JV intends to conduct itself
in good faith with DBE firms regarding participation on
this project. More info about this project is available at
www.skanska-traylor-shea.com.

Skanska-Traylor-Shea JV
is an EEO/AA/Vet/Disability Employer.

McGuire and Hester
1016 N Market Blvd., Ste 20, Sacramento, CA 95834
Phone: (510) 372-8910 • Fax: (510) 372-8913
Contact: Justine Cooper

Sub Bids Requested From Qualified DBE
Subcontractors & Suppliers for
Willows Safety Roadside Rest Area - SRTrans
Contract #03-4F4201 / 03-Gle-5RT14.6

Project ID 0314000161

Location: Willows, CA

Bid Date: 09-08-20 @ 2 PM

McGuire and Hester is seeking qualified
subcontractors in the following trades:

Electrical/Instrumentation, Painting/Coating, Strip-
ping & Signage, Building Plumbing, Structural Steel,
Biologist Services, Chain Link Fencing, Geomem-
brane Liner, Toilet Room Accessories & Signage,
Canopies, Cast-in-Place Concrete, Concrete Rein-
forcement, Horizontal/Directional Drilling, Sludge
Dewatering, Erosion Control, Hydroseeding,
SWPPP & Reporting Services, & Asbestos Compli-
ance Plan Services.

We will pay up to and including one-half percent
(1 1/2%) of your bonding cost. Certification as-
sistance is available, as well as viewing plans and
specs.

An Equal Opportunity Employer

Plant Construction Company, L.P.
300 Newhall Street, San Francisco, CA 94124

Requesting Sub-Quotes From
Qualified SBE Subcontractors

**TREASURE ISLAND STAGE 2 DEMOLITION AND
UTILITY CUT AND CAP
MAIN PROJECT NO. 2019122**

Plant Construction seeks CMD certified SBE con-
tractors to bid on the Demolition and Site Utilities
scope for Treasure Island, scope includes removal
of streetscape, utility demo and interim utility instal-
lation.

Trade Contractors who are evaluated and deemed
pre-qualified to perform the work will be eligible to
submit a bid. For Pre-qualifications package send
email to sabrinas@plantco.com.

Bids are due by 12:00 p.m. September 28, 2020
To the Building Connected link below.

Contact Yadindra Luktuke at Plant Construction
Company, L.P. at yadvindral@plantco.com
if you need additional information.

For the bid documents
PLEASE VISIT OUR WEBSITE AT:
[https://app.buildingconnected.com/
public/5627f791eb187c0700da7194](https://app.buildingconnected.com/public/5627f791eb187c0700da7194)

NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting
proposal on "ALL TRADES" from all
subcontractors & suppliers, including DVBE,
LBE, DBE, SBE, MBE, WBE
firms for the following project:

**2020 FEMA/CALOES ALHAMBRA CREEK BANK
STABILIZATION PROJECT
BID NO. M5005 & M5009**

BID DATE & TIME: 9/10/2020 @2:00PM

PROJECT LOCATION:

Alhambra Creek Brookwood Drive
Martinez, CA 94553

Owner: CITY OF MARTINEZ

NBC Construction & Engineering Inc.

850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that provisions of
the Labor Code of the State of California, regard-
ing prevailing wages shall be applicable to the
work performed under this contract. Pursuant to
Labor Code Section 1773 the general prevailing
wage rates have been determined by the Direc-
tor of the California Department of Industrial
Relations and appear in the California and Fed-
eral Prevailing Wage Rates, which can be found at
[https://www.dir.ca.gov/OPRL/DPreWageDeter-
mination.htm](https://www.dir.ca.gov/OPRL/DPreWageDetermination.htm). Future effective wage rates which
have been predetermined and are on file with the
CA DIR are referenced but not printed in such
publication. Bidder is responsible for all shipping
and handling fees.

Documents and plans are available for
viewing on the City of Martinez's site,
[https://www.cityofmartinez.org/depts/engineer-
ing/projects_out_to_bid.asp](https://www.cityofmartinez.org/depts/engineering/projects_out_to_bid.asp). Or contact us.

**Please Submit & Fax all proposals
to 800-622-9144**

**For more information,
Please call Mike Schalchi at (925)-322-7473**



CAL LIC. NO. 723241
11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Christopher Pieri
EMAIL: cpieri@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor
for the project listed below:

PROJECT:
900 INNES REMEDIATION PROJECT
Contract No. 1000016646

OWNER:
CITY AND COUNTY OF SAN FRANCISCO
1155 Market Street, 4th Floor, San Francisco, CA 94103

REVISED BID DATE: September 23, 2020 at 2:30pm

We hereby encourage responsible participation of certified (DBE) Disadvantaged Business Enterprises and
(SBE) Small Business Enterprise and solicit their subcontractor or materials and/or suppliers quotation for the
following types of work including but not limited to:

**TRUCKING, DEMOLITION, SURVEY,
ABATEMENT AND OFFSHORE WORK**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at
your local Builders Exchange, or reviewed and downloaded from the City & County of San Francisco Depart-
ment of Public Works Site: https://stgint.sfdpw.org/_Layouts/DPWPORTAL/Construction.aspx?ID=2217

Fax your bid to (925) 803-4334 to the attention of Estimator Christopher Pieri or email
cpieri@pacificstates.net. If you have questions for the Estimator, call at (925) 361-1617 When submitting any
public works bid please include your DUNS number and DIR number. For questions regarding registration for
DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, nec-
essary equipment, materials and/or supplies or related assistance or services, for this project call
the Estimator at (925) 361-1617, or contact your local Small Business Development Center Net-
work (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center
(www.transportation.gov/osdbu/SBTRCs). PSEC is willing to breakout portions of work to increase the expec-
tation of meeting the SBE/DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition.
This will be a PREVAILING WAGE JOB. PSEC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SOUTHEAST CONNECTOR JOINT POWERS
AUTHORITY SEGMENT D3
WHITE ROCK ROAD,
Federal Project No. 5288(046)**

**Disadvantaged Business Enterprise Goal
Assigned is 10%**

**OWNER: CITY OF FOLSOM
50 Natoma Street, Folsom, CA 95630**

**REVISED BID DATE:
September 9th, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ASBESTOS COMPLIANCE PLAN, BLASTING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, RUMBLE STRIP, SLURRY SEAL, STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JAMES YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99-
CONSTRUCTION ON STATE HIGHWAY
IN BUTTE COUNTY ABOUT 10 MILES NORTH OF
GRIDLEY FROM 0.3 MILE SOUTH TO 0.5 MILE NORTH
OF NELSON AVENUE**

**Contract No. 03-0F2904, Federal Aid
Project No. ACNH-P099(658)E**

**Disadvantaged Business Enterprise Goal
Assigned is 14%**

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

**REVISED BID DATE:
September 10, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ASBESTOS COMPLIANCE PLAN, BIOLOGIST CONSULTANT, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**Feather River Boulevard Farm To Phase II
Contract No. 2020-2251,**

**Federal Aid Project No. STPL-5916(132)
Disadvantaged Business Enterprise Goal
Assigned is 11%**

**OWNER: County of Yuba
915 8th Street, Suite 123, Marysville, CA 95901**

Bid Date: September 10, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Cold Plane, Paving Fabric, Striping, Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Shoulder Backing, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at https://www.yuba.org/departments/community_development/public_works/project_solicitation.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

SMALL
BUSINESS
EXCHANGE

THE BUSINESS OUTREACH COMMITTEE (BOC) A CONSORTIUM OF BAY AREA TRANSPORTATION AGENCIES

CURRENT ISSUES IN CONTRACTING DIVERSITY PROGRAMS:

Proposition 16 & Legal Trends

Please join us for an informative session with Colette Holt!

Attorney Colette Holt will discuss the current legal climate for government diversity programs and how agencies can begin to prepare to consider effective race- and gender-conscious programs if Proposition 16 is adopted. Ms. Holt is a nationally recognized expert in designing, implementing and defending affirmative action programs. Ms. Holt provides legal counsel and consulting services to governments and businesses on procurement and contracting and issues relating to inclusion, diversity and affirmative action. Her firm has over 20 years of experience in the areas of diversity and inclusion for government contracting.



FRIDAY, SEPTEMBER 25, 2020 @ 10:00AM (PST)

Disadvantaged and Small Business Enterprises are encouraged to attend.

[PLEASE REGISTER FOR THIS FREE WEBINAR HERE](#)

JOIN ZOOM MEETING

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Columbus, Ohio Sub-Bid Request Ads

Plan for Giant Eagle Site Shared With Neighborhood

[Article was originally posted on www.columbusunderground.com]

By Brent Warren

Representatives of the Pizzuti Companies presented the latest plans last night for a new development to replace the Giant Eagle store and parking lot at 280 E. Whittier St.

The presentation was made over Zoom to the Schumacher Place Civic Association.

Architect Michael Soriano, of NBBJ, laid out the general outline of the proposal and showed renderings of the building from different vantage points.

He said that the proposal has changed in some ways from the initial concept that was presented to the group last March, based both on feedback from the neighborhood and also on other factors (Giant Eagle announced in August that it will be closing the Whittier Street store at the end of the year).

The current proposal calls for a five-story building – although the fifth story is set back from the main facade and not easily visible from the street – with 330 apartments and some commercial storefronts along Whittier Street.

A parking garage, accessed from Grant Avenue, would hold 220 cars on two levels – one at street level and the other below grade.

“We understand that this is a really iconic neighborhood that has a distinct atmosphere, and we also understand that our city is growing really fast,” Soriano said during his presentation. “There’s an opportunity here to not just match the neighborhood, but really to make it better and improve upon this site.”

Soriano added that the site was never actually home to the type of small brick buildings that are still so common in the neighborhood – it once held a baseball field and at one point hosted the first OSU football game.

Adam Cohn, Vice President of the Schumacher Place Civic Association, stressed to the group that “this project is not about losing a grocery store, and wanting a Trader Joe’s instead – that’s done, and does not have anything to do with this variance request – it’s about the scope, the big size, and the development of the lot.”

He encouraged residents to contact members of City Council, who will make the final decision

on the zoning variances required to build the project. The variance being requested include one to allow for residential uses on the first floor and another to reduce the number of parking spaces provided.

Many other residents provided feedback, a lot of them expressing similar concerns about density and parking. The full meeting was recorded and is available on the Schumacher Place Facebook page.

The site is located just outside the boundaries of German Village, so the proposal will

not need approval from that neighborhood’s historic commission. It will, however get two votes from advisory groups before it moves on to City Council – Schumacher Place is scheduled to vote on the project on October 6, after which it will head to the South Side Area Commission for a vote.

Visit link for the full article:

<https://www.columbusunderground.com/plan-for-giant-eagle-site-shared-with-neighborhood-bwl>

SHEA- TRAYLOR JV BIDDING OPPORTUNITY

City of Columbus, Ohio Certified DBE (MBE and WBE) with the following certifying authority:

Participation of Minority-and Women -Owned Business Enterprises (“MWBE”) and Equal Employment Opportunities (“EEO”). Participation by Disadvantaged Business Enterprises (“DBE”) in United States Environmental Protection Agency (“EPA”) Programs pursuant to 40 Code of Federal Regulations (CFR) Part 33; DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202. USDOT DBE certifications accepted. See: City of Columbus, Office of Diversity and Inclusion, 614-645-4764 and www.columbus.gov/odi/.

Inviting qualified contractors, specifically **MBE and WBE firms certified/eligible as listed above**, to contact Shea-Traylor JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project. The Work under this contract is in Columbus, Ohio. The Work consists of:

Construction of Tunnel & Shafts: Lower Olentangy Tunnel, Contract 135-2016

Owner: City of Columbus Dept. of Public Utilities
910 Dublin Road - 3rd Floor, Columbus, OH 43215

BID DATE: October 14, 2020 at 3:00 PM EDT (Electronic Bid Only)

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, ground freezing, deep foundation system(secant-piles), underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/services, Temporary electrical substation, waterproofing, service utilities, grouting, electrical services, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE or WBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205, certified by EPA or City of Columbus, Office of Diversity and Inclusion at <https://www.columbus.gov/odi/>** as shown above to obtain current certification.

Shea-Traylor JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, Steven.Fiori@jfshea.com, to receive instructions on accessing the FTP Site.

Shea-Traylor JV, (An EEO Employer)
(J.F. Shea Construction, Inc. - Traylor Bros., Inc.)
667 Brea Canyon Road, Suite 22
Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to: **Steven Fiori: Steven.Fiori@jfshea.com**



California Sub-Bid Request Ads



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
 Attn: Julie Bradhurst at norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Palo Alto, Primary Sedimentation Tanks Rehabilitation and Equipment Room Electrical Upgrade Project in Palo Alto, CA.

Subcontractors and Suppliers for the following project:

Primary Sedimentation Tanks Rehabilitation and Equipment Room Electrical Upgrade Project
 CIP: WQ-1400

Owner: City of Palo Alto

Bid Date: October 6, 2020 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

www.mbdba.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates · Asphalt Paving · Bird Control Devices · Cathodic Protection · Concrete Forms & Accessories · Concrete Pumping · Concrete Reinforcement · Concrete Supply · Concrete, Cast-in-Place · Concrete, Pre-cast · Coring · Crack Injection · Demolition · Disposal · Diving · Drilled Shafts · Earthwork · Electrical · Electrical Supply · Electrical Install · Electrical Testing · Fire Suppression · FRP · Instrumentation & Controls · Lighting · Metals · Minor Concrete · Openings · Paintings & Coatings · Piping & Valves · Potholing · Quality Control · Saw cutting · Scaffolding · Street Sweeping · Surveying · SWPPP · Temp Fencing · Thermal & Moisture Protection · Trucking & Hauling · Water Truck · Welding

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due September 29, 2020 and Quotes NO LATER THAN October 5, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <https://www.kiewit.com/districts/northern-california/overview> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water
 State Revolving Fund (CASRF) applies
 American Iron and Steel requirements apply
 Davis-Bacon Wages apply

CA Lic. 433176
 DIR #: 1000001147
 An Equal Opportunity Employer



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

Place HMA & install lighting, flashing beacon & camera systems
Hwy 88 Clements, San Joaquin County
 Caltrans #10-1E5314

BID DATE: September 15, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, & Annual Report, Sweeping, Water Quality Sampling, Monitoring, & Annual Report, Treated Wood Waste, Contractor Supplied Biologist, Natural Resource Protection Plan, Temporary Fencing, Clearing & Grubbing, Structure Backfill, Imported Borrow, Rock Blanket, Decomposed Granite, Hydroseed, Compost, AC Dike, Tack Coat, Cold Plane AC, Jointed Plain Concrete, Concrete Pipe, Abandon Culvert, Sand Backfill, Minor Concrete, Survey Monument, Fencing, Roadside Sign, Striping & Marking, Rumble Strip, Lighting System, Survey Monument, Traffic Monitoring Station, Flashing Beacon System, Camera Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

Raised bridges, realign ramps and Construct auxiliary lane
Hwy 99 Lodi - San Joaquin County
 Caltrans #10-1C2804

BID DATE: September 30, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Type III Barricade, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Annual Report, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Clearing & Grubbing, Structure Excavation, Structure Backfill, Soil Amendment, Planting & Irrigation, AC Dike, Tack Coat, Cold Plane AC, Raise Bridge, CIDH Concrete Piling, Structural Concrete, Paving Notch Extension, Drill & Bond Dowel, Joint Seal, Bar Reinforcing Steel, Sign Structure, Bridge Removal, Concrete Backfill, Reinforced Concrete Pipe, Geocomposite Drain, Precast Concrete Pipe Manhole, Abandon Culvert, Adjust Utilities to Grade, Slope Paving, Minor Concrete, Detectable Warning Surface, Pre/Post construction Surveys, Misc. Iron & Steel, Water Main, City Water Manhole, Obliterate Surfacing, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Chain Link Railing, Single Thrie Beam Barrier, Cable Railing, Transition Railing, Alternative In-Line System, Concrete Barrier, Salvage Metal Bridge Railing, Striping & Marking, Rumble Strip, Traffic Monitoring Station System, Modify Lighting Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

Visit Small Business Exchange at www.sbeinc.com to download the latest SBE Newspaper and SBE Today E-Newsletter



California Sub-Bid Request Ads

SWINERTON



INVITATION TO PREQUALIFY FOR Bus Yard Facility Relocation

GENERAL OVERALL PROJECT DESCRIPTION:

Swinerton is in the process of responding to LAWA Request for proposals for the Bus Yard facility Relocation Project. Bus Yard Facility Relocation Project consists of relocation of Facility Management and Utility Group (FMUG) storage yard, a new bus parking pad, and a new single-story building, employee parking lot improvement, a new Los Angeles Department of Water and Power (LADWP) industrial station (IS), and other miscellaneous improvements.

BID PACKAGES

During the RFP process Swinerton is looking for proposals for the following scopes of work:

- Geotechnical Investigation
- Topographical Survey
- Haul Off
- Temporary Trailers
- Subsurface Utility Exploration
- Demo
- Fencing and Temporary Fencing
- Temporary Restrooms

ESTIMATE BREAK DOWN, ALLOWANCES, & ALTERNATES

Reference Cost Breakdown Sheets for Cost Breakdown, Allowances, and Alternates

PROJECT LABOR AGREEMENT

Project falls under the terms and conditions of the "Los Angeles Department of Airports Project Labor Agreement ("PLA"), which is inclusive of a commitment to providing a 30% Local Workforce. Project includes requirements as to participation of Minority Business Enterprises and Women's Business Enterprises (collectively "M/WBE") Small (SBE) and Local Business Enterprises ("LBE"), and Owner has committed to a DBE participation goal of twenty percent (15%).

SCHEDULE & PHASING:

Reference Bid Document Schedule and Phasing

KEY DATES:

RFI's due on 9/11/2020
Proposal Due 9/18/2020

IMPORTANT ITEMS TO CONSIDER:

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer". Swinerton is signatory to the Carpenter's union. Insurance requirements must be met per Project Specific Insurance Requirements of the Work Order to Master Subcontract Agreement (information can be found under the General Documents folder). Include the cost of insurance in proposals. Subcontractors are required to execute Swinerton's standard Work Order to Master Subcontract Agreement, including all terms and conditions without modification within two (2) weeks of receipt (information can be found under the General Documents folder) Subcontractors who are working with Swinerton Builders or are hoping to contract with Swinerton Builders for more than \$50,000 are required to go through the online Swinerton Prequalification form. If you have questions regarding your prequalification status with Swinerton, please email Veronica Miguel at vmiguel@swinerton.com. Subcontractors who need to update their form will need a password in order to access the form. Please email subcontractorprequal@swinerton.com in order to receive your unique password. Bonding may be required. Please provide bond rate with proposals.

Subcontractors must complete Master Subcontract Agreement (MSA) prior to being awarded a contract, Work Order. Please contact Veronica Miguel at vmiguel@swinerton.com if you have any questions regarding this requirement.

Subcontractors are encouraged to begin the Swinerton Prequalification process at:
<http://www.swinerton.com/subcontractors/subcontractor-prequal>

For additional information on prequalification, please contact:
Veronica Miguel at vmiguel@swinerton.com or 213.869.3400



Project Name: 4840 Mission Street

Location: San Francisco, CA

Pre-Bid Call: September 15, 2020 @10:00am

Bid Due Date: September 29, 2020 @2:00pm

Labor Reqs: Prevailing Wage

Project Schedule: Est. Start: Feb/March 2021

Nibbi Brothers has been selected as the General Contractor for the 4840 Mission Street project in San Francisco. We are in receipt of the 50%CD Set and are currently requesting bid proposals from qualified subcontractors including those certified as SBE's for Elevators. **The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%.** We strongly encourage SBEs to bid and participate on this project. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Romulus Asenloo at the City and County of San Francisco Contract Monitoring Division via email at romulus.asenloo@sfgov.org

4840 Mission Street will be one of the first major developments in the Excelsior District in nearly 25 years. This unique mixed-use development will extend from Mission Street, the Excelsior's commercial "Main Street," through to Alemany Boulevard, a major residential boulevard. The plus/minus 1.5 acre project site is currently occupied by the Valenti Marini Perata Funeral home. This large site provides a unique opportunity to establish a mixed-use, affordable housing development that includes quality public spaces, commercial spaces as well as providing a new home for the community based Mission Neighborhood Health Clinic. The overall development site is plus/minus acres and includes up to 137 below market rate affordable rental units over a new plus/minus 10,000 square foot Clinic and a plus/minus 6,000 square commercial space. 100% of the units are affordable. The development includes 39 residential parking stalls that are not visible from the street that are located partially below grade and accessed from Alemany Blvd at the lowest end of the site. Mission Street, being the high quality transit corridor, supports the proposal for providing minimal parking for the affordable housing, prioritizing residents who do not own or require individual vehicles, as San Francisco's transit first policy.

For any questions on accessing bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, jacqueline@nibbi.com.

For specific questions regarding this project, please contact Mackenzie Courtney, Preconstruction Manager via email, mackenzie@nibbi.com

The Economy, Changing Construction Processes, and Virtual Marketing

Continued from page 1

- models, your specs, and catalog cut sheets.
- A multichannel sales and communications strategy to indirect influencers (owners, architects, and engineers) and direct influencers (general contractors, subcontractors, and suppliers) – touchpoints on all involved throughout the project cycle.
- A business intelligence platform – will alert you to a project specification and allow your

sales team to follow the specification past bid to award.

As in 2008, we are seeing another economic downturn greatly impact our industry. COVID-19 is changing the way we interact with our customers, prohibiting in-person trade shows, appointments, and lunch and learns.

It has become more critical than ever to make your product information virtually accessible to our AECO customers. To increase sales, build-

ing product manufacturers must make product information as trustworthy, measurable, defensible, and actionable as possible. As we come to the other side of COVID-19, it will be interesting to assess the increased value of virtual online marketing tools.

SOURCE: <https://www.constructconnect.com/blog/the-economy-changing-construction-processes-and-virtual-marketing-tools>



Public Legal Notices



**Notice Inviting Bids For
Bus Yard Repaving
Eastern Contra Costa Transit Authority
IFB # 2020-004**

Eastern Contra Costa Transit Authority (ECCTA), a Joint Powers Agency located in eastern Contra Costa County, California, is accepting bids from qualified firms for the repaving of a portion of its bus yard at its main facility, located at 801 Wilbur Avenue, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Work section of this IFB. A pre-bid conference for interested parties will be held on Monday, September 14, 2020 at 2:00 p.m. local time. Attendance at this conference is recommended but not required.

Sealed bids are due to ECCTA on or before 3:00 pm local time, on Thursday, October 1, 2020, at ECCTA's facility at 801 Wilbur Avenue, Antioch, CA 94509. Bids received after said time or at any other place other than the time and place stated in the IFB will not be considered. An IFB must be submitted on the enclosed ECCTA form. Any bid submitted on any other form will be considered non-responsive and will be rejected.

Copies of the IFB documents are available online at www.trideltatransit.com or by contacting:

Joe Chappelle
 Manager of Administrative Services
 Eastern Contra Costa Transit Authority
 801 Wilbur Avenue
 Antioch, CA 94509 procurement@eccta.org

Following the closure of the bid submittal period, bids will be publically opened and read for furnishing all labor, equipment, materials, testing, tools, training, and other services as required by the contract documents.

All bids must be furnished in accordance with the terms and conditions of the contract documents, including the Information for Bidders, General Conditions, Special Conditions, Scope of Work, and Bid Form. All holders of the bid documents will be notified of all addenda and will receive copies.

In accordance with provisions of California Public Contract Code Section 3300, ECCTA has determined that the contractor shall possess and maintain valid State of California Class A contractor's license and all other licenses necessary at the time the bid is submitted. Failure to possess the specified license shall render the bid non-responsive.

ECCTA has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation, 49 Code of Federal Regulations (CFR) Part 26 and, as a recipient of federal financial assistance, ECCTA has signed an assurance that it will comply with 49 CFR Part 26. As such, ECCTA notifies all bidders that it will affirmatively ensure that in regard to any contract entered into pursuant to this IFB, Disadvantaged Business Enterprises (DBEs) will be afforded full opportunity to submit a bid in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin in consideration for an award and fully encourages all bidders to seek DBE participation in their bids.

Subject to Labor Code Section 1771.1, as amended by SB 854, this bid is subject to prevailing wages compliance monitoring and enforcement by the Department of Industrial Relations (DIR).

ECCTA will only accept bids from, and award this bid to, contractors (including listed subcontractors) that are currently registered with the DIR and qualified to perform public work pursuant to Labor Code Section 1725.5

Pursuant to Section 1770, et seq. of the California Labor Code, the successful bidder and all subcontractors shall pay not less than the prevailing rate of per diem wages as determined by the Director of the DIR. A copy of such prevailing rate of per diem wages is included in the bid documents.

Each bid shall be accompanied by a bidder's security equal to at least 10% of the total amount bid including allowances. The bidder to whom the contract is awarded shall furnish a Performance Bond and a Labor and Materials Bond (Payment Bond), each in an amount not less than 100% of the contract price.

Bonds shall be on the forms provided by ECCTA and shall be executed as surety by a corporation, or corporation authorized to issue surety

bonds in the State of California, as an admitted surety insurer and acceptable to ECCTA.

Pursuant to Public Contract Code Section 22300, for monies earned by the contractor and withheld by ECCTA to ensure the performance of the contract, the contractor may, at its option, choose to substitute securities meeting the requirements of Public Contract Code Section 22300.

Within 10 business days from the Notice to Proceed or date specified in the Notice to Proceed, the contractor shall commence on the project. The project is to be completed within 6 months from the date work is commenced.

The contractor shall pay to ECCTA the sum of \$8,000.00 for each and every workday's delay in finishing the work in excess of the workday completion time.

Bids will be examined and reported to the ECCTA Board of Directors at a meeting within 60 calendar days of the bid opening. ECCTA reserves the right to reject any and all bids, or to waive any irregularities or informalities in any bid or in the bidding procedure, or to postpone the bid opening or award for good cause. No bidder may withdraw its bid for a period of 60 calendar days after the date of opening of the bids. Each bidder will be notified of the award of contract, if an award is made.

This contract may be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful bidder.

Submittals shall be in accordance with the requirements set forth in the IFB documents. Submission of a bid shall constitute a firm offer to ECCTA. Any questions concerning this IFB should be addressed to:

Joe Chappelle
 Manager of Administrative Services
 Eastern Contra Costa Transit Authority
 Fax: (925) 757-2530
procurement@eccta.org

Office of the Chief Executive Officer (CEO)
 August 31, 2020